101st Annual Meeting

Prospectus

May 1-4, 2021
Washington State Convention Center
Seattle, WA, USA

President
Mark R. Moon

aats.org
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Key Contacts

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Official Service Contractor
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P: 508-894-5100
F: 469-621-5608
Who We Are
The AATS 101st Annual Meeting will once again be the place where the cardiothoracic community comes together to discuss the latest scientific innovations. It attracts the field’s pioneers and future leaders, and no other meeting offers the opportunities to interact with the number and variety of influencers, decision-makers, and team members who have the ability to build the future of the specialty.

Format
While the Association adjusted the 100th meeting to a successful virtual platform due to the global pandemic, the 101st is planned to be an in-person meeting. We will replicate the format that took place at the 2019 Annual Meeting in Toronto, including scientific abstract sessions starting on Saturday to maximize the impact of the meeting on all four days. To take advantage of the increased traffic over the weekend, we will open Saturday morning when the scientific programming begins. Exhibits will close Monday at 5:00PM.

Audience
More than 80 percent of the meeting’s professional attendees are surgeons, and more than 65 percent have been in practice for more than 11 years. The attendees travel from more than 80 countries, and also include fellows and residents in cardiothoracic and general surgical training programs; physicians in related specialties, including cardiothoracic anesthesia, cardiology, pulmonology, radiology, gastroenterology and thoracic oncology; health care professionals involved in the care of cardiothoracic surgical patients; and medical students with an interest in cardiothoracic surgery.

Opportunities
Take advantage of the promotional opportunities highlighted in this prospectus to ensure you showcase your products and services to key audiences from around the world.

About the AATS
The American Association for Thoracic Surgery (AATS) is an international organization that encourages, promotes, and stimulates the scientific investigation of cardiothoracic surgery. Founded in 1917 by a respected group of the earliest pioneers in the field, its original mission was to “foster the evolution of an interest in surgery of the thorax.” Today, the AATS is the premier association for cardiothoracic surgeons in the world and works to continually enhance the ability of cardiothoracic surgeons to provide the highest quality of patient care. Its more than 1,500 members have a proven record of distinction within the specialty and have made significant contributions to the care and treatment of cardiothoracic disease.

Future Annual Meetings

May 14–17, 2022
Hynes Convention Center
Boston, MA, USA

May 6–9, 2023
Los Angeles Convention Center
Los Angeles, CA, USA

April 27–30, 2024
Toronto, Ontario, CA
Sponsorship Support Opportunities

To meet the needs of each specialty, the Program Committee for the AATS 101st Annual Meeting has developed scientific programming to provide the best available science and clinically relevant information on current and future directions of adult cardiac surgery, congenital heart disease, and general thoracic surgery.

The AATS Annual Meeting relies on generous support from Industry in the form of sponsorships and educational grants to bring together the world’s leading scientists in the specialty to discuss their latest clinical and research efforts. Expert faculty will present evidence-based strategies that will impact practice performance and improve outcomes for patients.

Thank you for your support!

PLATINUM LEVEL
▼ Please contact AATS for details.

GOLD LEVEL
$150,000
▼ Ten Corporate Registrations
▼ Eight Tickets to AATS President’s Reception
▼ Acknowledgement on panels throughout the convention center and in the Daily News
▼ One Marketing Bag Insert
▼ Recognition in Mobile App, final Agenda book, and on slides projected during introductory remarks and session breaks

SILVER LEVEL
$100,000
▼ Eight Corporate Registrations
▼ Six Tickets to AATS President’s Reception
▼ Acknowledgement on panels throughout the convention center and in the Daily News
▼ One Marketing Bag Insert
▼ Recognition in Mobile App, final Agenda book, and on slides projected during introductory remarks and session breaks

BRONZE LEVEL
$50,000
▼ Four Corporate Registrations
▼ Two Tickets to AATS President’s Reception
▼ One Marketing Bag Insert
▼ Recognition in Mobile App, final Agenda book, and on slides projected during introductory remarks and session breaks
Marketing Support Opportunities

HOTEL PROMOTIONS

Promotional Opportunities

- Banners
- Column Wraps
- Escalator Clings
- Smart Walls
- Window Clings
- Elevator Wraps

Hotel Key Cards
$25,000 Sheraton
Company logo and booth number may be prominently displayed on each key card showcasing your company message and driving traffic to your booth. Key cards will need to be provided and purchased by the company.

Do Not Disturb Signs
$15,000 Sheraton
Custom door hangers for each room, noting DO NOT DISTURB with company’s logo—one for each room. Door hangers will need to be provided and purchased by the company.

DIGITAL MEDIA

Charging Lounge
$15,000
Take advantage of the electronic age and get in front of attendees who need to stop and charge their phones and tablets. While the attendee is waiting to charge, they will see your branding on signage and small tables.

Mobile Application
$50,000 Exclusive
A mobile application is available for all attendees to download on their smartphones and other mobile devices. The application includes program schedules, abstracts, exhibitor lists and descriptions, exhibit floor plan, convention center floor plan, and area attractions. Supporters will have their information and branding in the application as well as three push notifications during the meeting sent to everyone.

Please note that for the 101st Annual Meeting, there will be no abstract book printed.

WIFI
$50,000
Attendees will need to access the internet from their devices. This support opportunity comes with signage throughout the convention center informing attendees of WIFI availability and password, which can be customized to your company name.

EXHIBIT HALL SPACE

Consult Suites
$7,500 per 100 sq. ft.
There are a number of opportunities for consult suites on the right perimeter of the exhibit hall. Suites can be customized to 10’ x 10’, or 10’ x 20’ dimensions. The suite comes with walls, a door, and carpet. Furniture, power, and custom graphics will be at your expense.

Surgical Skills Suites
See Surgical Suite Application on page 20 to order.

Run non-CME Hands-On sessions or deliver didactic presentations in your Surgical Suite during the event. A room has been reserved for your setup on the exhibit floor with four walls and carpet. You will be highlighted in two emails prior to the AATS Annual Meeting and audio visual/food and beverage is available at an additional cost.
EDUCATIONAL / TRAINING PRESENTATIONS

AATS Technology Theaters
$15,000 (30 minute time slot)
Present a talk or demo in an AATS Technology Theater located in the exhibit areas throughout the Washington State Convention Center. There will be three theaters. Each will include a podium, microphone, monitor, and seating for 25-35 people.
Available timeslots:
Saturday, May 1 9:00AM-4:30PM
Sunday, May 2 9:00AM-4:30PM
Monday, May 3 9:00AM-4:30PM
*Scheduled times subject to change based on final program

Industry-Supported Symposia
$25,000-$35,000
See Industry-Supported Symposia application on page 14 for details on pricing.
If you are interested in supporting a symposium, please contact us at industry@aats.org. Should a company wish to hold a symposium at an offsite location, pricing will still apply since the presentation will take place during the AATS Annual Meeting. Symposia are considered any function in which scientific material is presented to 20 or more physicians. You may choose to arrange your event to qualify for category 1 CME credit, but it is not required. Please refer to the Industry-Supported Symposia section of this prospectus for more information. All rooms are located at the Washington State Convention Center.

Perioperative/Team-Based Care Poster Competition
$15,000
Non-MD cardiothoracic surgical team professionals can participate in the AATS Perioperative/Team-Based Care Poster Competition. The purpose of the Poster Competition is to present research findings and share new and innovative ideas for successful approaches in the management of the cardiothoracic patient. AATS Committee members grade the posters and visit with the presenters, appetizers and beverages are provided. Sponsor noted on signage, transition slides, and on Mobile App.

Cardiothoracic Surgery Resident Poster Competition
$15,000
Senior cardiothoracic surgery residents and/or congenital heart surgery fellows from around the world have the opportunity to present scientific posters. AATS Members grade the posters and visit with the presenters. Light appetizers and beverages are provided. Sponsor noted on signage, transition slides, and on Mobile App.

AATS Member for a Day Session
$15,000
A two-hour session with a panel of AATS Members, AATS Leadership, and senior fellows offering guidance to trainees concerning pathways in cardiothoracic surgery, why they love being cardiothoracic surgeons as well as what it means to be a part of the American Association for Thoracic Surgery. The session includes a reception before and after the session offering light appetizers and beverages for socializing and networking with AATS members, mentors, and trainees. A highlight of the Annual Meeting. Sponsor noted on signage, transition slides, and on Mobile App.

OTHER ADVERTISING

AATS Daily News Print and E-Newsletter
AATS offers exhibitors the exclusive opportunity for additional exposure through advertising in the AATS Daily News, the official meeting publication for the AATS Annual Meeting. An electronic preview issue will be sent in April 2021 to over 6,000 cardiothoracic surgeons to aid them in planning their days at the meeting. A print version of the AATS Daily News will be distributed onsite to more than 2,500 cardiothoracic professionals and acts as the central guide for daily meetings, activities, and the latest news and developments in the cardiothoracic surgical community. Contact Lorraine Tighe for more information: Lorraine.tighe@medifore.co.uk

Meeting Bag Insert
$6,000 per insert (5 available)
Your company will have the opportunity to include a flyer in the AATS meeting bags, which will be distributed to 2,500 attendees. This gives your company direct access. Limited to one flyer per company. Flyers limited to one 8 ½” x 11” page.

Agenda Book
Advertising is available in the final onsite agenda book, which is referenced constantly during the annual meeting and distributed to all meeting attendees. The final agenda contains a schedule-at-a-glance, program agenda, and floorplans. Artwork to be provided by sponsor and must be received no later than March 1, 2021. No extensions can be made on artwork due date.

NEW Live Streaming Sponsor
$50,000
AATS will be broadcasting “live” all of the morning Plenary Sessions, as well as the sessions taking place in the main ballroom. Strategic blast emails, highlighting this event to those who cannot attend, will attract many to watch ‘live’ from all over the world. Sponsor will be highlighted on the frame of the broadcast, company name, and logo for the duration.

ARTWORK DEADLINE
All artwork must be submitted to Freeman no later than 4 weeks prior to AM21 date or a surcharge will be assessed to your final invoice. Please note, companies who have historically supported certain items, have Right of First Refusal until 90 days after the end of the 2020 meeting. At this time, all items are available for general sale.
Industry-Supported Symposia

AATS AND STS STATEMENT

The American Association for Thoracic Surgery (AATS) and Society of Thoracic Surgeons (STS) strongly discourage others from holding educational events during the 48 hours preceding and throughout the duration of AATS- and STS-sponsored meetings, including the AATS and STS Annual Meetings and the jointly sponsored Postgraduate Courses and Tech-Con Programs. Such unauthorized events are deemed detrimental to AATS and STS educational efforts, and create excessive demands on the time and resources of cardiothoracic surgeons. Both AATS and STS urge their members and corporate Seattle partners, as well as other education providers, to respect and adhere to this policy. In turn, each organization will seek to accommodate others in their efforts to reach the cardiothoracic surgery audience in conjunction with their respective and jointly conducted meetings.

Meeting space is available at the Washington State Convention Center for supported symposia for the benefit of the AATS. Should a company hold a symposium at an offsite location, pricing will still apply since the AATS audience will attend. Symposia are categorized as any function in which scientific material is presented to physicians. Refer to guidelines to arrange for your event to qualify for category 1 CME credit, but it is not required. Events with scientific content with less than 10 people and by invitation only or a social event with any number of people and no scientific content are considered Affiliate Functions (see Affiliate Functions page 9) and charges will apply accordingly. Symposia may be conducted during the following times only:

<table>
<thead>
<tr>
<th>Dates</th>
<th>Lunch</th>
<th>Evening</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, April 29</td>
<td>8:00am–8:00pm After 5:00pm</td>
<td></td>
</tr>
<tr>
<td>Friday, April 30</td>
<td>12:00–1:00pm After 7:00pm</td>
<td></td>
</tr>
<tr>
<td>Saturday, May 1</td>
<td>12:00–1:00pm After 6:00pm</td>
<td></td>
</tr>
<tr>
<td>Sunday, May 2</td>
<td>12:00–1:00pm After 6:00pm</td>
<td></td>
</tr>
<tr>
<td>Monday, May 3</td>
<td>12:00–1:00pm After 6:00pm</td>
<td></td>
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</tbody>
</table>

*Scheduled times subject to change based on final program.

APPLICATION FORM AND FEES

A completed application form, copy of the proposed program (including titles and invited faculty), and the appropriate symposium fee must be received in the AATS Administrative Office. Applications will not be processed without the symposium fee. The symposium fee will be processed upon acceptance of your application. Acceptance letters will be sent to companies with appropriate details.

Remit payment to:
AATS, 800 Cummings Center, Suite 350-V, Beverly, MA 01915 ATTN: Industry

Once space at the convention center has been assigned, refunds for canceled or withdrawn symposia will not be possible.

GUIDELINES

Those wishing to designate credit for their symposium will need to obtain certification from an accredited CME Provider/Accredited Sponsor (hospital, university, etc.). The AATS will not designate CME credit for these programs.

REGULATIONS

Although compliance with the AMA’s Ethical Opinion of Gifts to Physicians from industry is the responsibility of the individual physician, every effort should be made to ensure that attendees are not put in a situation that would violate these guidelines. Approval of proposed symposia will be based on these and other regulations.

SERVICES PROVIDED

The AATS will provide the following for approved symposia:

- Access to meeting space at an AATS hotel.
- Facility contact information so that all symposia details may be coordinated directly between the supporting organization and the hotel. Any significant changes must be approved by the AATS Administrative Office prior to final arrangements being made with the hotel.
- Promotional listing in the AATS Mobile App.
- One Industry eblast highlighting your symposium will be sent one to two weeks out from the meeting. Specs for ad = pixels by pixels.
- You may bring one 22” X 48” sign to place in the meeting registration area. Easels will be provided. You may include a plexi-pocket on your sign to hold literature, if desired.

The AATS logo may not be used in any promotion of Industry-Supported Symposia.

All promotional material must include the following statement:

*This session is an Industry-Supported satellite symposium and is not part of the AATS Annual Meeting accredited program.*
Function space has been reserved for exhibitor/affiliate events at the Sheraton Seattle. Company staff meetings are exempt from this rule and may occur on **Saturday, May 1, 2021** only during AATS programming, however meetings may not overlap with Plenary Sessions. Affiliate functions/events held by invitation-only in a private room during the AATS Annual Meeting dates are considered industry-supported events. These events must be approved by show management and will be assessed the fee below regardless of the location.

### Fee Structure

<table>
<thead>
<tr>
<th>Event Type</th>
<th>Number of People</th>
<th>Industry</th>
<th>Non-Profit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Event / Meeting</td>
<td>1-25</td>
<td>$4,000</td>
<td>$750</td>
</tr>
<tr>
<td>Event / Meeting</td>
<td>26-50</td>
<td>$6,000</td>
<td>$1,500</td>
</tr>
<tr>
<td>Event / Meeting</td>
<td>51-100</td>
<td>$8,000</td>
<td>$2,000</td>
</tr>
<tr>
<td>Event / Meeting</td>
<td>101 or more</td>
<td>$12,000</td>
<td>$2,500</td>
</tr>
<tr>
<td>Staff / Board Meeting</td>
<td>11-150 (Saturday only)</td>
<td>$2,000</td>
<td>$500</td>
</tr>
</tbody>
</table>

All fees are based on 1-2 hour time slots. Please add $500 per each additional hour or fraction thereof. **Should a company hold an event at an offsite location, pricing will still apply since the AATS audience will attend.**

### Date and Time Guidelines

<table>
<thead>
<tr>
<th>Dates</th>
<th>Function Times</th>
</tr>
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<tbody>
<tr>
<td>Thursday, April 29</td>
<td>8:00AM-8:00PM</td>
</tr>
<tr>
<td>Friday, April 30</td>
<td>After 5:00PM</td>
</tr>
<tr>
<td>Saturday, May 1</td>
<td>After 7:00PM</td>
</tr>
<tr>
<td>Sunday, May 2</td>
<td>After 6:00PM</td>
</tr>
<tr>
<td>Monday, May 3</td>
<td>After 6:00PM</td>
</tr>
</tbody>
</table>

NOTE: Dates/times listed are established to avoid conflict with the AATS program. Any company that does not adhere to the guidelines will risk loss of priority points. Schedule is subject to change based on the final program. Any cancellations received before March 31, company will be liable for a 50% processing fee. For any cancellations received after March 31, refunds will not be given. These time guidelines pertain to functions where physicians are requested to attend.
EXHIBIT DATES AND HOURS*

<table>
<thead>
<tr>
<th>Exhibit Dates</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>Saturday, May 1**</td>
<td>5:30PM-7:00PM**</td>
</tr>
<tr>
<td>Sunday, May 2*</td>
<td>9:00AM-5:00PM</td>
</tr>
<tr>
<td>Monday, May 3*</td>
<td>9:00AM-5:00PM</td>
</tr>
</tbody>
</table>

**Times subject to change based on final program
*Welcome Reception

EXHIBIT HALL LOCATION / FUNCTIONS AND TRAFFIC FLOW
Exhibits will be located in Halls 4A, 4B, and 4C in the Washington State Convention Center. The plenary session will be held in 4E. And “Surgical Suite Village” will be located adjacent to plenary in 4F. Traffic flow will be heaviest during scheduled breaks in the program. Additional breakout sessions and will take place on level 6.

Saturday, May 1 Welcome Reception 5:30-7:00PM

EXHIBITOR BENEFITS
Use of rented floor space with
- Standard flameproof booth equipment, pipe and drape 8’ back wall and draped 3’ side rails
- Aisle carpeting is provided by Show Management. Show colors will be blue and gray drape with midnight blue aisle carpet. Booth carpet is required for all exhibits and may be ordered from the General Service Contractor.
- A 7” x 44” identification sign (company name, city, and state) for linear booths only (8’ x 10’, 10’ x 10’ – 10’ x 50’)
- Daily aisle cleaning
- General perimeter security
- Exhibit Hall Only Registration and Exhibit Full Meeting Registration for 3 exhibitors each per booth unit
- Priority points towards selection of exhibit space for 2022
- Listing in Mobile Application and Daily News Publications

Standard booths are 10’w x 10’d, unless otherwise indicated.

EXHIBIT SPACE RENTAL FEE
Booth Style             Rental Fee
Inline Booth             $3,350 per 10x10
Corner Booth             $3,500 per 10x10
Island                   $3,650 per square foot (corners included)

APPLICATION AND DEPOSIT
- 50% is due upon receipt of invoice.
- 25% is due on October 18, 2020.
- Payment in full is due January 18, 2021.

Checks and Payments will be through A. Fassano & Co.
Check payable to: American Association for Thoracic Surgery
Mail check and completed application to:
Exhibits AATS, A. Fassano & Company
461 Route 168, Unit A, Turnersville, NJ 08012.
Email: AATSprocessing@AFassanoCo.com
Questions? Kimberly Deptula - Phone: 856-302-0885
Wire Transfer:
Kimberly Deptula at 856-302-0885 or email logistics@AFassanoCo.com. Wire fees will be added to your invoice.

REFUNDS AND CANCELLATIONS
No refunds will be given for reductions in space or cancellations received after January 18, 2021 and obligate the exhibiting company to the full payment of exhibit space. All cancellations must be submitted in writing. Show Management must receive a written request for cancellation or downgrade of space. If the request for cancellation/reduction in space is received prior to January 18, 2021, the exhibitor will be refunded their deposit amount minus a 25% processing fee. For cancellations or reductions received after January 18, 2021 no refunds will be issued and exhibitor will be responsible for paying the remaining exhibit booth balance.

SPACE ASSIGNMENT / PRIORITY POINTS
Exhibit space assignments are made on the basis of a priority point system and date of receipt of the Application for Exhibit Space. The priority point system is based on the amount of space contracted each year.
CONDUCTING EXHIBITS

No drawings, raffles, or quiz-type contests of any type will be permitted. No bags or containers for collection of samples are to be distributed by an exhibitor. This applies to any envelope, folder, portfolio, box, etc., that provides carrying space for more than a single sample. Electrical or other mechanical apparatus must be muffled so that noise does not interfere with other Exhibitors. Character of the exhibits is subject to the approval of the Association.

The right is reserved to refuse applications, which do not meet standards required or expected, as well as the right to curtail exhibits or parts of exhibits, which reflect against the character of the meeting. This applies to displays, literature, advertising, novelties, souvenirs, conduct of person, etc. The use of glitter, confetti, sand, popcorn or simulated snow types of material is not permitted in the Washington State Convention Center. Additionally adhesive-backed decals may not be given away or utilized.

INFRINGEMENT

Interviews, demonstrations, and the distribution of literature or samples must be made within the area assigned to the exhibitor. Canvassing or distributing of advertising matter outside the exhibitor’s own space will not be permitted.

FIRE PROTECTION

Exhibits and decorative materials must meet the requirements of both the Washington State Convention Center Fire Safety Officer and the Seattle Fire Department. The Fire Safety Officer, in conjunction with the Seattle Fire Department, provide guidance to the Washington State Convention Center for a safe venue for all guests and employees at our facilities. Prior to the show opening or at any time during the event, the Fire Safety Officer may inspect booths and other assembly areas to ensure these requirements are met. Fire regulations are strictly enforced.

FIRE SAFETY LIMITATIONS

The following limitations apply to all exhibits located in the exhibition halls in the Washington State Convention Center. Fire regulations are strictly enforced. Exhibitors, and their designated contractors shall comply with the Seattle Fire Code, which apply to places of public assembly. It is the exhibitor’s responsibility to ensure safe exhibit booth construction. Drapes, signs, banners, acoustical materials, decorating materials, plastic cloth and similar materials must be flame retardant or fabricated from inherently fireproof materials. Decorations, furnishings and equipment shall not impair the visibility of egress signs. No combustible materials, merchandise or signs shall be attached to, hung or draped over fire-resistant side and dear dividers of booths or attached to table skirting facing aisles unless fire resistant. Each enclosed or covered area must be protected by an audible smoke detector. This includes storage closets built into the exhibit. Each enclosed or covered area must display a charged and approved fire extinguisher.

Hazardous Materials are prohibited. These include: Compressed flammable gases such as acetylene, hydrogen, propane. Flammable and combustible liquids such as gasoline, kerosene, cleaning solvents and other petroleum-based materials, hazardous chemicals such as pool chemicals, pesticides, corrosives, herbicides, poisons, etc. Explosive material is not allowed. Cooking and/ or warming devices must be in compliance with the convention center rules which means exhibitor must contact convention center directly. Oil cloth, tar paper, sisal paper, Spanish moss and burlap are also prohibited.

As per Section 31-1.4.5 of the NFPA 101 Life Safety Code, furnishings or decorations of an explosive or highly flammable character shall not be used. Living trees in a balled condition with roots protected by an earth ball may be permitted provided they are maintained in a fresh condition and not allowed to become dry.
Past Exhibitors

A & E Medical Corp.
Abbott Vascular
ABIOMED, Inc.
Accumetrics
Accuray Incorporated
Adept
Acom Cardiovascular
Acute Innovations
Admedus
Advanced Cardiothoracic Consultants, LLC
Aesculap, Inc
Air Force Reserve
All Star Recruiting
Alysus Corporation
AME Publishing Company
American Heart Association
AMOHS, Inc.
Antimicrobial Copper
Applied Fiberoptics
Arnold Publishers
Arrow International
Arteriovein Medical
ATMOS, Inc.
AtiCure, Inc.
Avalon Laboratories
Azcet Heart, Inc.
Baetella AG
Baxter Healthcare
Baylis Medical
Berlin Heart
BFW, Inc.
Biointegral Surgical
Biomet Microfixation
Bioning, SA
BioStable Science & Engineering
Blue Mountain Research, Inc.
Bolton Medical, Inc.
Boss Instruments, Ltd.
Boston Scientific
Bovie Medical
Broncus Technologies
Cadence Pharmaceuticals
California Medical Lab
CAGS
Cardia Innovation AB
Cardiac Assist, Inc.
Cardica, Inc.
Cardima
CardioAccess
Cardiomedical GmbH
Cardiograms
CardioNet
Cardioponix
Cardious, Inc.
Cardiovascular Research Foundation
Cardivon
CareFusion
Carestream Medical
Caris Life Sciences
Carnegie Surgical LLC
CAS Medical Systems, Inc.
Castle Biosciences Inc.
Castlewood Surgical
Ceremed
Chain of Hope
Chase Medical Inc.
CHF Solutions, Inc.
Clear Catheter Systems
ClearCount Medical Solutions
ClearFlow, Inc.
Confluent Surgical
ConvaTec
Cook Medical
Cormatrix CardioVascular, Inc.
CORONEO
Corex, Inc.
Covidien
CRC Press – Taylor & Francis Group LLC
CryoLife, Inc.
CTSNets
CT Assist
Cura Surgical, Inc.
CureVents
Dallen Medical
D’Ambra Technologies
Davol, Inc., a BARD Company
Deep Breeze
Delacloux - Chevalier
DePuy Synthes CMF
Designs for Vision, Inc.
De Soutter Medical
Dilon Technologies
Dimed Surgical Medical
Direct Flow Medical, Inc.
Doctors Research Group, Inc.
Dornier Medtech
Dynasil Products
EACTS
Edwards Lifesciences
Elmed Inc.
Elsevier Inc.
Enova Illumination
Essential Pharmaceuticals
ESTS
Ethicon
Evicon Diagnostics
Experimental Surgical Services
Feiling Surgical Instruments, Inc.
First Choice
G & N Medical
GE Healthcare
Genesee BioMedical
GemMedUSA
Getinge Group
GlaxoSmithKline
Global Intercepts
Gore & Associates
GUNZE Ltd.
Haemronics Corp.
Heart Hugger/Gen’l
Heart Valve Interactive Corp
Heart Valve Society
HeartWare, Inc.
Hodder Arnold Publishing
Hood Laboratories
Hospital Information Services
HRA
Hsiner Co., LTD
I-Flow Corporation
Incor, Inc.
Implantable Devices
Innerecoi Therapies
Integra Lifesciences
Integrated Sensing Systems
International BioPhysics Corp.
International College of Robotic Surgery
Intuitive Surgical, Inc.
ISMICS
IsoRay Medical
JACE Medical
JMS North America
Johnson and Johnson
JOMED
Kapp Surgical Instrument Inc.
Kardium
Karl Storz Endoscopy
Kimberly-Clark Corp
King Pharmaceuticals
KLS Martin, LP
Koros USA, Inc.
Lara Tape Labs, LLC
Lexion Medical
LifeLike BioTissue, Inc.
Lifenet Health
Lippincott Williams & Wilkins
LivaNova
LoupeCam by VizVOCUS
LSI Solutions
Luna Innovations
Luxtec Corporation
Malinckrodt Pharmaceuticals
Mani, Inc.
Market Access Partners
Masimo Corporation
Mayo Foundation
McGraw-Hill Medical
Medafor Inc.
MED Alliance Solutions
Medela, Inc.
Medical Concepts Europe
Medice Pharma, Inc.
Medisint
Medos Medizintechnik
Medpace Medical Device
Medtronic, Inc.
Med-USA Medical Inc.
Merck & Co
Messicare.org
Methapharm
Mettler Electronics
MiCardia Corporation
Micro Optical Corp.
MicroMed Technology
Microsurgery Instruments, Inc.
Millicore AB
MT Medi Corp.
My New Heart
Myriad Genetic Laboratories
National Institutes of Health
NeoChord, Inc.
Neomed, Inc.
Nonin Medical, Inc.
Nordson MICROMEDICS
Northwest Tissue Services
Novadag Technologies
Novo Surgical
Olympus America, Inc.
OncoTec
Orascoptic Research
Orthovita, Inc.
Osborn Medical Corp.
Oscar Medical Corp.
Otto Tracing, Inc.
Oxford University Press
PDL BioPharma, Inc.
Pemco Inc.
Peninsula Medical
PeriOptix, Inc.
Peters Surgical
Pfizer Pharmaceuticals
Philips Healthcare
Pinnacle Biologics
Plasma Surgical, Inc.
Posthorax, Inc.
Precision Therapeutics
Products for Medicine
Qualitam s.r.l.
Quest Medical Inc.
Redax S.P.A
REVO BioPhics
Richard Wolf Medical Instruments
Rose Micro Solutions
RTI Surgical
Rutract/Pemco Inc.
Rumex International
Scanlan International
Shumsky Therapeutic Products
SIC Brevetti SRL
Siemens Healthcare
Skytron
Smith & Nephew
Society of Thoracic Surgeons
Somanetics
Somatoscope Instruments
Southmedic, Inc.
Spec-Med
Spiration
St. Jude Medical, Inc.
Starr Life Sciences
Stroke Prevention Systems
Sutonop Technologies
Sunshine Health
Surge Cardiovascular
Surge Medical
Surgical Acuity, Inc.
Surgitek/General Scientific Corp
Symmetry Surgical
SynCardia Systems
SyntheMed, Inc.
Synthes
Teleflex Medical
Temple University
Terumo Cardiovascular Group
Thomas D. Morris, Inc.
Thompson Surgical Instruments, Inc.
ThorAmet Surgical Products
Transonic Systems, Inc.
The Thoracic Surgery Foundation
Ultralight Optics
University of Tennessee
USB Medical, LLC
Valves of the Heart, Inc.
ValveXchange, Inc.
Varian
Vascular Technology
Veran Medical
Vision-Sciences, Inc.
Vital Engineering
Vitalcor, Inc.
Vitaltec
Wake Forest Innovations
Wake Forest/Prefclinical
Surgical Services
Welch Allyn, Inc.
Wexler Surgical Inc.
Wiley Blackwell
Wolters Kluwer Health
Worldwide Trends
Wrightwood Partners
WSWCH
Zimmer Biomet
Zimmer Biomet-Rejuvesol Solution
ZipperBelt.co
Company / Exhibitor

<table>
<thead>
<tr>
<th>Contact</th>
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Address

<table>
<thead>
<tr>
<th>City</th>
<th>State</th>
<th>Zip</th>
<th>Country</th>
</tr>
</thead>
</table>

Telephone | Fax | Email for Contact

Authorized Signature

By signing this document, the exhibitor agrees that this is a legally binding contract and that 50% advanced payment is due with this agreement and the balance is due by **January 18, 2021**. Written cancellations received after **January 18, 2021** will not receive a refund. In the event of cancellation prior to **January 18, 2021**, a refund less 25% will be issued unless the support is resold at the full amount. All artwork must be submitted to the AATS for approval prior to use.

**SPONSORSHIP SUPPORT LEVELS**

- **Platinum**: Please contact AATS for details
- **Gold**: $150,000
- **Silver**: $100,000
- **Bronze**: $50,000

- We are pleased to sponsor this event in the amount of $ _______________

**PAYMENT INFORMATION**

Exhibitor will be invoiced after applying and booth location is confirmed. The invoice will carry the link to the payment portal.

Fees are payable via credit card or check. Please note that as part of our compliance we can no longer accept credit card numbers via e-mail. This policy is designed to increase data security for cardholders and merchants. Emails received containing credit card information will be blocked. Please note that credit card transactions over $250,000, will be charged a 3.5% fee.

Checks must be drawn on a U.S. bank and are payable to: American Association for Thoracic Surgery

DO NOT EMAIL. This form must be faxed if credit card number is showing, Secure Fax: 978-522-8469

<table>
<thead>
<tr>
<th>Total Fee Due $__________</th>
<th>Check #_______</th>
<th>MasterCard</th>
<th>Visa</th>
<th>American Express</th>
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<tr>
<th>Credit Card #</th>
<th>Expiration Date</th>
<th>Security Code</th>
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</table>

Name as it appears on the card

Billing Contact Name | Billing Contact Phone Number

<table>
<thead>
<tr>
<th>Address</th>
<th>Billing Address</th>
<th>Same as Above</th>
<th>Different Address Provided Here</th>
</tr>
</thead>
</table>

City | State | Zip | Country | Signature (I authorize AATS to charge my credit card the above fees)

| Wire Transfer: | Please call our offices at 978-252-2200 for wiring information. Wire fees will be added to invoice. |

**COMPLETE AND RETURN TO:** Melissa Binette, Director of Corporate & Industry Relations, mbinette@aats.org
American Association for Thoracic Surgery, 800 Cummings Center, Suite 350-V, Beverly, MA 01915 USA,
Phone: 978-252-2200 Fax: 978-522-8469 Email: industry@aats.org **We do not accept credit card payments via email.**
Marketing Support Agreement

Company / Exhibitor
Contact   Title
Address
City    State  Zip  Country
Telephone   Fax  Email for Contact

Authorized Signature

By signing this document, exhibitor agrees that this is a legally binding contract and 50% advanced payment is due with this agreement and the balance is due by January 18, 2021. In the event of cancellation prior to January 18, 2021, a refund less 25% fee will not be issued unless the support is resold at the full amount. All artwork must be submitted to the AATS for approval prior to use.

Please check the appropriate support opportunity:

- [ ] AATS Technology Theater    $15,000 per time slot
  - Theater #1: $15,000  Time ___ Date ___
- [ ] Charging Lounge    $15,000 per unit
- [ ] Consult Suite    $750 per 100 square foot unit
  # ______sf x 750 = $ ______ location ___
- [ ] Smart Walls, Escalator/Window Clings, Graphic Boards and additional advertising items
  Contact Envision Website for pricing:
  $________ item Number________
  $________ item Number________
  $________ item Number________
- [ ] Hotel Keycards Sheraton    $25,000
- [ ] Meeting Bag Insert    $6,000 per insert (5 available)
- [ ] Mobile Application    $50,000 exclusive
- [ ] WIFI    $50,000
- [ ] Do Not Disturb Sign    $15,000

Total Support Fee Due $________

PAYMENT INFORMATION
Exhibitor will be invoiced after applying and booth location is confirmed. The invoice will carry the link to the payment portal.

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Total Fee Due $________

- [ ] Check #________
- [ ] MasterCard
- [ ] Visa
- [ ] American Express

Credit Card #       Expiration Date       Security Code
Name as it appears on the card
Billing Contact Name   Billing Contact Phone Number
Address   Billing Address

City    State  Zip  Country   Signature (I authorize AATS to charge my credit card the above fees)

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American Association for Thoracic Surgery, 800 Cummings Center, Suite 350-V, Beverly, MA 01915 USA,
Phone: 978-252-2200  Fax: 978-522-8469  Email: industry@aats.org We do not accept credit card payments via email.
Industry-Supported Symposium Application

SYMPOSIUM DETAILS

Exact Title of Symposium (This is how the event name will appear in the mobile app.)  
Name of Accrediting Organization (if applicable)

Company / Exhibitor

Contact  
Title

Address

City  
State  
Zip  
Country

Telephone  
Fax  
Email for Contact

Onsite Contact  
Onsite Contact Phone Number

By signing this document, the exhibitor agrees that this is a legally binding contract and that 50% advanced payment is due with this agreement and the balance is due by January 18, 2021. Written cancellations received after January 18, 2021 will not receive a refund. In the event of cancellation prior to January 18, 2021, a refund less 25% will be issued unless the support is resold at the full amount. All artwork must be submitted to the AATS for approval prior to use.

SYMPOSIUM PRICING

All events must be “invitation only.” All events are priced per estimated attendance with a maximum of 2 hours. An additional $500 will be charged with each additional hour scheduled.

Fee:
- Dinner $25,000
- Lunch $35,000

Requested Date
- Thursday, April 29
- Friday, April 30
- Saturday, May 1
- Sunday, May 2
- Monday, May 3

Time Guidelines
- 8:00AM to 8:00PM
- After 5:00PM
- Lunch 12:00-1:00PM
- After 7:00 only
- After 6:00 only

Requested Time
- Start _______  
- Finish _______  
- Total # of hours _______

Room Set up:
- Banquet/Rounds
- Hollow Square
- Classroom
- U-shape
- Reception
- Podium
- Conference
- Theater
- Head Table # ppl ________

Food / Beverage Needed:
- Yes
- No

*Audiovisual Labor and Food and Beverage not included.

PAYMENT INFORMATION

Exhibitor will be invoiced after applying and booth location is confirmed. The invoice will carry the link to the payment portal. Fees are payable via credit card or check. Please note that as part of our compliance we can no longer accept credit card numbers via e-mail. This policy is designed to increase data security for cardholders and merchants. Emails received containing credit card information will be blocked. Please note that credit card transactions over $25,000, will be charged a 3.5% fee.

Checks must be drawn on a U.S. bank and are payable to: American Association for Thoracic Surgery

DO NOT EMAIL. This form must be faxed if credit card number is showing. Secure Fax: 978-522-8469

Total Fee Due $__________  
- Check #_______
- MasterCard
- Visa
- American Express

Credit Card #  
Expiration Date  
Security Code

Name as it appears on the card

Billing Contact Name  
Billing Contact Phone Number

Address

City  
State  
Zip  
Country

Billing Address  
- Same as Above  
- Different Address Provided Here

Signature (I authorize AATS to charge my credit card the above fees)

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American Association for Thoracic Surgery, 800 Cummings Center, Suite 350-V, Beverly, MA 01915 USA,  
Phone: 978-252-2200, Fax: 978-522-8469, Email: industry@aats.org We do not accept credit card payments via email.
Affiliate Function Space Request Form

FUNCTION DETAILS

Company / Group

Address

City    State    Zip    Country

Onsite Contact

Onsite Contact Mobile    Onsite Contact Email    Fax

By signing this document, the exhibitor agrees that this is a legally binding contract and that 50% advanced payment is due with this agreement and the balance is due by March 18, 2021. Written cancellations received after March 18, 2021 will not receive a refund. In the event of cancellation prior to March 18, 2021, a refund less 25% will be issued unless the support is resold at the full amount. All artwork must be submitted to the AATS for approval prior to use.

Requested Date

☑ Thursday, April 29
☑ Friday, April 30
☑ Saturday, May 1
☑ Sunday, May 2
☑ Monday, May 3

Time Guidelines

☑ 8:00 AM to 8:00 PM
After 5:00 PM
After 7:00 PM
After 6:00 PM

Requested Time

Start    ☐ am    ☐ pm    Finish    ☐ am    ☐ pm    Total # of hours

Meeting Type:

☑ Business Meeting
☑ Staff Meeting
☑ Reception
☑ Dinner
☑ Social Event
☑ Other: ____________________

Room Set up:

☑ Banquet/Rounds
☑ Hollow Square
☑ Conference
☑ Classroom
☑ U-shape
☑ Theater
☑ Podium
☑ Head Table # ppl

Food / Beverage Needed:

☑ Yes
☑ No

If yes, what type:

☑ Breakfast
☑ Lunch
☑ Dinner
☑ Reception
☑ AM Break
☑ PM Break

FUNCTION ROOM PRICING

All events are priced per estimated attendance with a maximum of 2 hours. An additional $500 will be charged with each additional hour scheduled. Off-site events are subject to the fees below.

<table>
<thead>
<tr>
<th>Function Type</th>
<th>Number of People</th>
<th>For Profit</th>
<th>Non-Profit</th>
<th>Expected Attendance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Event/Meeting</td>
<td>1 - 25</td>
<td>$4,000</td>
<td>$750</td>
<td></td>
</tr>
<tr>
<td>Event/Meeting</td>
<td>26 - 50</td>
<td>$6,000</td>
<td>$1,500</td>
<td></td>
</tr>
<tr>
<td>Event/Meeting</td>
<td>51 - 100</td>
<td>$8,000</td>
<td>$2,000</td>
<td></td>
</tr>
<tr>
<td>Event/Meeting</td>
<td>101 or more</td>
<td>$12,000</td>
<td>$3,000</td>
<td></td>
</tr>
<tr>
<td>Staff/Board Meeting</td>
<td>11 - 150 (Saturday only)</td>
<td>$2,000</td>
<td>$500</td>
<td></td>
</tr>
</tbody>
</table>

PAYMENT INFORMATION

Exhibitor will be invoiced after applying and booth location is confirmed. The invoice will carry the link to the payment portal.

Fees are payable via credit card or check. Please note that as part of our compliance we can no longer accept credit card numbers via e-mail. This policy is designed to increase data security for cardholders and merchants. Emails received containing credit card information will be blocked. Please note that credit card transactions over $25,000 will be charged a 3.5% fee.

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Total Fee Due $___________ ☑ Check #___________ ☑ MasterCard ☑ Visa ☑ American Express

Credit Card #    Expiration Date    Security Code

Name as it appears on the card

Billing Contact Name    Billing Contact Phone Number

Address

Billing Address ☑ Same as Above ☑ Different Address Provided Here

City    State    Zip    Country    Signature (I authorize AATS to charge my credit card the above fees)

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American Association for Thoracic Surgery, 800 Cummings Center, Suite 350-V, Beverly, MA 01915 USA,
Phone: 978-252-2200 Fax: 978-522-8469 Email: industry@aats.org We do not accept credit card payments via email.
EXHIBIT SPACE

Preferred Locations; (List booth numbers)

1st Choice _____  2nd Choice _____  3rd Choice _____  4th Choice _____

- Inline Booth $3,350 per 10x10
- Corner Booth $3,500 per 10x10
- All Island Space $3,650 per 100 square foot

Total Fee Due $ ______________

PAYMENT, REFUNDS AND CANCELLATIONS.

Upon receipt of your application, 50% of your total booth fee will be due. 25% of remaining balance will be due October 18, 2020. Final balance of the space rental charge will be due January 18, 2021. Full payment will be required for those applications submitted after January 18, 2021.

We would like to be near

We would NOT like to be near

(AATS will make every effort to honor your location requests.)

Submit application to: aatsprocessing@AFassanoCo.com

The American Association for Thoracic Surgery, and its authorized representatives are hereinafter referred to as “Show Management.”

1. PAYMENT, REFUNDS AND CANCELLATIONS. Upon receipt of your application, 50% of your total booth fee will be due. 25% of remaining balance will be due October 18, 2020. Final balance of the space rental charge will be due January 18, 2021. Full payment will be required for those applications submitted after January 18, 2021.

Cancellations and reductions in booth space must be submitted in writing and submitted to AATS Show Management via email to aatsprocessing@AFassanoCo.com.

Reductions in booth space are equivalent to cancellations. For example, if an exhibitor reduces from an originally contracted 20x20 booth space to a 10x10 booth space and has cancelled 2 booth spaces and cancellation fees will apply. All cancellations or reductions in space must be submitted to Show Management in writing. If the request for cancellation/reduction in space is received prior to January 18, 2021, the exhibitor will be refunded their deposit amount minus a 25% processing fee. No refunds will be given for reductions in space or cancellations received after January 18, 2021 and obligate the exhibiting company to the full payment of exhibit space.

It is expressly agreed by the exhibitor that in the event he/she fails to pay the space rental at the times specified, or fails to comply with any other provisions contained in these rules and regulations concerning his/her use of exhibit space, Show Management shall have the right to reassign the booth location shown on the face of the contract or to take possession of said space and lease same, or any part thereof, to such parties and upon such terms and conditions as it may deem proper. In the event of a default by the exhibitor, as set forth in the previous sentence, the exhibitor shall forfeit as liquidated damages, the amount paid by him/her for their space reservation, regardless of whether or not the Show Management enters into a further lease for the space involved.

CANCELLATION OF EVENT. It is mutually agreed that, in the event of cancellation of the 2021 AATS Annual Meeting due to fire, strikes, government regulations, acts of war, acts of terrorism, or other causes that would prevent its scheduled openings or continuance, then and thereupon this agreement will be terminated and the American Association of Thoracic Surgeons and Show Management shall determine an equitable basis for the refund of such exhibit fees. The American Association of Thoracic Surgeons and Show Management will not be held liable for any other costs incurred by the exhibitor, other than the cost of exhibit rental space.

2. SPACE RENTAL AND ASSIGNMENT OF LOCATION. Whenever possible, space assignments will be made by Show Management in keeping with the preferences as to location requested by the exhibitor. SHOW MANAGEMENT, HOWEVER, RESERVES THE RIGHT TO MAKE THE FINAL DETERMINATION OF ALL SPACE ASSIGNMENTS IN THE BEST INTERESTS OF THE EXPOSITION.

3. USE OF SPACE, SUBLETTING OF SPACE. No exhibitor shall assign, sublet, or share the space allotted with another business or firm unless approval has been obtained in writing from Show Management. Exhibitors are not permitted to feature names or advertisements of non-exhibiting manufacturers, distributors or agents in the exhibitor’s display, parent or subsidiary companies excepted. Exhibitors must show only goods manufactured or dealt by them in the regular course of business. Should an article of non-exhibiting firm be excepted. Exhibitors must show only goods manufactured or dealt by them in the regular course of business.

Show Management shall determine an equitable basis for the refund of such exhibit fees. The American Association of Thoracic Surgeons and Show Management will not be held liable for any other costs incurred by the exhibitor, other than the cost of exhibit rental space.

We would like to be near

We would NOT like to be near

(AATS will make every effort to honor your location requests.)
4. EXHIBITORS AUTHORIZED REPRESENTATIVE. Each exhibitor must name one person to be his/her representative in connection with installation, operation and removal of the firm’s exhibit. Such representative shall be authorized to enter into such service contracts as may be necessary and for which the exhibitor shall be responsible. The exhibitor shall assume responsibility for such representative being in attendance throughout all exposition periods; and this representative shall be responsible for keeping the exhibit neat, manned and orderly at all times. For their own safety and protection, children sixteen (16) years of age and under will not be admitted to the exhibit halls at any time.

5. INSTALLATION AND REMOVAL. Show Management reserves the right to fix the time for the installation of a booth prior to the Show opening and for its removal after the conclusion of the Show. Installation of all exhibits must be fully completed by the opening time of the exposition. Any space not claimed and occupied three hours prior to opening, may be resold or reassigned without refund. No exhibitor will be allowed to dismantle or repack any part of his exhibit until the closing of the Show. Priority Points will be deducted for exhibitors leaving the show early without consent.

6. ARRANGEMENT OF EXHIBITS. Each exhibitor is provided an Official Exhibitor Kit. The Exhibitor Kit describes the type and arrangement of exhibit space and the standard equipment provided by Show Management for booth construction. All booth space must be arranged and constructed in accordance with the guidelines, provisions and limitations contained in the Exhibitor Kit. If, in the sole opinion of Show Management, any exhibit fails to conform to the Exhibitor Kit guidelines, or the provisions set forth herein, such exhibit will be prohibited from functioning at any time during the exposition.

Exhibitor Plan Review. Booth construction plans and layout arrangements for first-time exhibitors, exhibits in peninsula or island booth spaces, or involving other unusual construction features, must be submitted for approval at least sixty (60) days prior to the opening of the exposition.

7. EXHIBITS & PUBLIC POLICY. Each exhibitor is charged with knowledge of all laws, ordinances and regulations pertaining to health, fire prevention and public safety. Exhibitors participating in this exposition are in compliance with all laws and applicable to the facility and are more stringent. Exhibitors must comply with City and State fire regulations. Compliance with such laws is mandatory for all exhibitors and the sole responsibility is that of the exhibitor. Show Management and service contractors have no responsibility pertaining to the compliance with laws as to public policy as far as individual exhibitor’s space, materials and operation is concerned. All booth decorations including carpeting must be flame-proofed and all hangings must clear the floor. Electrical wiring must conform with the National Electrical Code Safety Rules, unless the fire and safety code applicable to the facility are more stringent. If inspection indicates any exhibitor has neglected to comply with these regulations, or otherwise incurs fire hazard, the right is reserved to cancel all or such part of his exhibit as may be irregular, and effect the removal of same at exhibitor’s expense. Refunds will not be issued in the event of cancellation due to noncompliance with law. Exhibitors will not be permitted to store behind their booth background any excess material such as cardboard cartons, literature, etc. Excess supplies must be stored in areas which will be made available for such purpose. If unusual equipment or machinery is to be installed, or if appliances that might come under fire codes are to be used the exhibitor shall be responsible for communicating with Show Management for information concerning facilities or regulations. Exhibitors must comply with City and State fire regulations. Independent contractors must conform to IAEE, ESCA and EDBPA guidelines. Exhibitors must comply with applicable federal, state, provincial, and local fire and safety regulations.

8. STORAGE OF PACKING CRATES AND BOXES. Exhibitors will not be permitted to store packing crates and boxes in their booths during the exposition period, but these, when properly marked, will be stored and returned to the booth by service contractors. It is the exhibitor’s responsibility to mark and identify these crates. Crates not properly marked or identified may be destroyed. Show Management assumes no responsibility for the contents of crates or boxes improperly labeled as “empty”. Because of lack of storage facilities, it may be necessary to store empty crates and cartons outside the building. Every effort will be made to protect the crates from the elements, but neither Show Management nor its service contractors will assume any responsibility for damage to them. The removal and return of large crates that cannot be handled by hand trucks will be charged at prevailing rates. Crates, boxes or other exhibit materials unclaimed by the exhibitor after the closing of the Show will be removed at the exhibitor’s expense. Exhibitors will be billed by Show Contractors for removal time and materials at prevailing rates.

9. OPERATION OF DISPLAYS. Show Management reserves the right to restrict the operation of, or evict completely, any exhibit which, in its sole opinion, detracts from the general character of the exposition as a whole. This includes, but is not limited to, an exhibit which, because of noise, flashing lights, method of operation, display of unusual features, or anything else, is determined by Show Management to be objectionable to the successful conduct of the exposition as a whole. Use of so-called “barrows” or “pitchmen” is strictly prohibited. All demonstrations or other promotional activities must be confined to the limits of the exhibit space. Sufficient space must be provided within the exhibit space for the comfort and safety of persons watching demonstrations and other promotional activities. Each exhibitor is responsible for keeping the aisles near its exhibit space free of congestion caused by demonstrators or other promotions. Show Management reserves the right to restrict the exhibit area at any time, but orders may be taken for future delivery.

10. SOCIAL ACTIVITIES. Exhibitor agrees to refrain from sponsoring hospitality suites/rooms or other functions during official show activities, including exhibit hours, social functions, educational seminars and any other related activity scheduled by Show Management.

11. INDEMNIFICATION AND INSURANCE

11.a. Exhibitor assumes sole and entire responsibility for any and all bodily and personal injury (including death) and damage to property that may be sustained in connection with or resulting from the Exhibitor’s use of the Washington State Convention Center. Exhibitor agrees to indemnify and hold harmless the Washington State Convention Center, its officers, agents, employees and servants from and against all claims, costs and expense (including legal fees), demands, actions and liability of every kind arising from the use of any such materials or such claims of infringements or violation of the rights of the owner.

11.b. Exhibitor shall obtain all necessary licenses and shall pay all costs and fees arising from the use of copyrighted music or dramatic materials, or any other property subject to trademark, patent or other proprietary right which is used or incorporated in the Exhibitors booth or exhibit. Exhibitor will indemnify, save and hold harmless AATS, A. Fassano & Company, Freeman and the Washington State Convention Center may sustain, or be required to pay, in connection with or arising out of the Event by reason of the act, omission or negligence of any person associated with the Exhibitor or whose presence in the Facility is attributable to the Exhibitor, including, without limitation, any violation by the Exhibitor of the Agreements contained in this Prospectus. Such assumption of responsibility and indemnification by the Exhibitor shall apply under such damage or accidents from the negligence, gross negligence, or willful misconduct of the AATS, A. Fassano & Company, and the Washington State Convention Center.

11.c. Exhibitor shall also maintain, commercial general liability insurance on an occurrence basis. Such insurance shall cover claims by any person for bodily injury, death or property damage occurring in connection with or arising out of the Event, with combined single limit coverage per occurrence of not less than $1,000,000, $2,000,000 general aggregate, which coverage shall name the AATS, A. Fassano & Company, Freeman and the Washington State Convention Center as additional insureds. Exhibitor shall also maintain workers’ compensation insurance as required by law including employer’s liability coverage in the amount of $100,000 by accident and $100,000/$500,000 by disease.

11.d. For all other vehicles, Exhibitor shall maintain Comprehensive Business Automobile Liability insurance naming the AATS, A. Fassano & Company, Freeman, and the Washington State Convention Center as an additional insured, insuring any owned, non-owned, leased or licensed, or hired vehicles to be used in such policy of the FACILITY TO INSURE LOADING OR UNLOADING HOUSING AND WITH LIMITS OF LIABILITY OF AT LEAST A COMBINED SINGLE LIMIT OF $1,000,000, SUBJECT TO UMBRELLA EXCESS REQUIREMENT UNDER I.E.
### Exhibit Space Application (continued)

**11.e.** Exhibitor shall also provide and maintain occurrence forms of concurrent umbrella excess liability insurance with terms of coverage no more restrictive than that required by 11.c. and 11.d. with a minimum occurrence limit of $1,000,000.

**11.f.** Exhibitor uses the Premises at its own risk, and the AATS, A. Fassano & Company, Freeman, and the Washington State Convention Center shall not be liable to the Exhibitor or to any person on the Premises or at the Facility under arrangements made with the Exhibitor for any damage, injury or claim, including without limitation such matters resulting from the acts or omissions of third parties, excepting solely any damage or injury attributable to the negligence, gross negligence or willful misconduct of the AATS, A. Fassano & Company, Freeman, or the Washington State Convention Center or any other liability imposed on the Washington State Convention Center by law.

**11.g.** The Exhibitor shall hold the AATS, A. Fassano & Company, Freeman, and the Washington State Convention Center harmless and indemnify the AATS, A. Fassano & Company, and the Washington State Convention Center and release the Washington State Convention Center from any claims, losses or damage to any property removed from the Facility by any person associated with the Event or whose presence in the Facility is attributable to the Event. In all other instances, Exhibitor’s undertaking under this Section shall apply only to claims, losses or damage to any property removed from the area or areas dedicated to the Event and/or from any of the common areas of the Facility. Any undertaking in this Section to hold harmless and indemnify the Washington State Convention Center shall apply except where such claims, losses or damage result from the negligence, gross negligence or willful misconduct of the Washington State Convention Center or any other liability imposed on the Washington State Convention Center by law.

**11.h.** Certificates of Insurance (COI) or other satisfactory evidence of insurance for the coverages required by this Article 11 shall be submitted to the AATS on or before **April 9, 2021** and shall provide that there shall be no cancellation or non-renewal thereof without at least thirty days prior written notice to the Washington State Convention Center. If the COI is not received by the AATS by **April 9, 2021** the Exhibitor is prohibited from participating in the event.

**12. CARE OF BUILDING AND EQUIPMENT.** Exhibitors or their agents shall not injure or deface any part of the exhibit building, the booths, or booth contents or show equipment and décor. When such damage appears, the exhibitor is liable to the owner of the property so damaged. Exhibitors will be held liable for any damage caused to the convention center and decorations may not be taped, nailed, tacked, stapled, or otherwise fastened to ceilings, painted surfaces, columns, fabrics, doors, windows or walls. Glitter and adhesive backed decals/stickers (except for name tags) may not be used or distributed on the premises. Decorations may not block exit doors, fire extinguishing equipment, sprinklers, or emergency lighting systems. All decorating materials must be constructed of flameproof material or treated with approved flame proofing solution.

**13. AMERICANS WITH DISABILITIES ACT.** As applicable, Exhibitors acknowledge their responsibility to comply with the Americans with Disabilities Act, US Disabilities Act, and any similar provincial or local legislation (individually and collectively, the “Act”). Exhibitor shall also indemnify and hold harmless Show Management, and facility against cost, expense, liability or damage which may be incident to, arise out of or be caused by Exhibitor’s failure to comply with the Act.

**14. OTHER REGULATIONS.** Any and all matters not specifically covered by the preceding rules and regulations shall be subject solely to the decision of Show Management. Show management shall have full power to interpret, amend, and enforce these rules and regulations, provided exhibitors receive notice of any amendments when made. Each exhibitor and its employees agrees to abide by the foregoing rules and regulations and by any amendments or addition thereto in conformance with the preceding sentence. Exhibitors or their representative who fail to observe these conditions of contract or who, in the opinion of show management, conduct themselves unethically may immediately be dismissed from the exhibit area without refund or other appeal.

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**Title**
Surgical Suite Application

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40X40 Surgical Suite $45,000
40X50 Surgical Suite $50,000

PAYMENT, REFUNDS AND CANCELLATIONS.
Upon receipt of your application, 50% of your total booth fee will be due. 25% of remaining balance will be due October 18, 2020. Final balance of the the space rental charge will be due January 18, 2021. Full payment will be required for those applications submitted after January 18, 2021.
Submit application to: industry@aats.org or fax to 978-522-8469

The American Association for Thoracic Surgery, and its authorized representatives are hereinafter referred to as “Show Management.”

1. PAYMENT, REFUNDS AND CANCELLATIONS. Upon receipt of your application, 50% of your total booth fee will be due. 25% of remaining balance will be due October 18, 2020. Final balance of the the space rental charge will be due January 18, 2021. Full payment will be required for those applications submitted after January 18, 2021.

It is expressly agreed by the exhibitor that in the event he/she fails to pay the space rental at the times specified, or fails to comply with any other provisions contained in these rules and regulations concerning his/her use of exhibit space, Show Management shall have the right to reassign the booth location shown on the face of the contract or to take possession of said space and lease same, or any part thereof, to such parties and upon such terms and conditions as it may deem proper. In the event of a default by the exhibitor, as set forth in the previous sentence, the exhibitor shall forfeit as liquidated damages, the amount paid by him/her for their space reservation, regardless of whether or not the Show Management enters into a further lease for the space involved.

2. SPACE RENTAL AND ASSIGNMENT OF LOCATION. Whenever possible, space assignments will be made by Show Management in keeping with the preferences as to location requested by the exhibitor. SHOW MANAGEMENT, HOWEVER, RESERVES THE RIGHT TO MAKE THE FINAL DETERMINATION OF ALL SPACE ASSIGNMENTS IN THE BEST INTERESTS OF THE EXPOSITION.

3. USE OF SPACE, SUBLETTING OF SPACE. No exhibitor shall assign, sublet, or share the space allotted with another business or firm unless approval has been obtained in writing from Show Management. Exhibitors are not permitted to feature names or advertisements of non-exhibiting manufacturers, distributors or agents in the exhibitor’s display, parent or subsidiary companies excepted. Exhibitors must show only goods manufactured or dealt by them in the regular course of business. Should an article of non-exhibiting firm be required for operation or demonstration in an exhibitor’s display, identification of such article shall be limited to the usual and regular nameplate, imprint or trademark under which same is sold in the general course of business. No firm or organization not assigned exhibit space will be permitted to solicit business within the Exhibit Areas.

4. EXHIBITORS AUTHORIZED REPRESENTATIVE. Each exhibitor must name one person to be his/her representative in connection with installation, operation and removal of the firm’s exhibit. Such representative shall be authorized to enter into such service contracts as may be necessary and for which the exhibitor shall be responsible. The exhibitor shall assume responsibility for such representative being in attendance throughout all exposition periods; and this representative shall be responsible for keeping the exhibit neat, manned and orderly at all times. For their own safety and protection, children sixteen (16) years of age and under will not be admitted to the exhibit halls at any time.

5. INSTALLATION AND REMOVAL. Show Management reserves the right to fix the time for the installation of a booth prior to the Show opening and for its removal after the conclusion of the Show. Installation of all exhibits must be fully completed by the opening time of the exposition. Any space not claimed and occupied three hours prior to opening, may be resold or reassigned without refund. No exhibitor will be allowed to dismantle or repack any part of his exhibit until after the closing of the Show.

6. ARRANGEMENT OF EXHIBITS. Each exhibitor is provided an Official Exhibit Kit. The Exhibitor Kit describes the type and arrangement of exhibit space and the standard equipment provided by Show Management for booth construction. All booth space must be arranged and constructed in accordance with the guidelines, provisions and limitations contained in the Exhibitor Kit. If, in the sole opinion of Show Management, any exhibit fails to conform to the Exhibitor Kit guidelines, or the provisions set forth herein, such exhibit will be prohibited from functioning at any time during the exposition.

Suite Plan Review. Suite construction plans and layout arrangements for premier tech suites must be submitted for approval at least sixty (60) days prior to the opening of the exposition.

Continued on next page
7. SUITE & PUBLIC POLICY. Each exhibitor is charged with knowledge of all laws, ordinances and regulations pertaining to health, fire prevention and public safety, while participating in this exposition. Compliance with such laws is mandatory for all exhibitors and the sole responsibility is that of the exhibitor. Show Management and service contractors have no responsibility pertaining to the compliance with laws as to public policy as far as individual exhibitor’s space, materials and operation is concerned. All booth decorations including catering must be flame-proofed and all hangings must clear the floor. Electrical wiring must confirm with the National Electrical Code Safety Rules, unless the fire and safety code applicable to the Washington State Convention Center are more stringent. If inspection indicates any exhibitor has neglected to comply with these regulations, or otherwise incurs fire hazard, the right is reserved to cancel all or such part of his exhibit as may be irregular, and effect the removal of same at exhibitor’s expense. Refunds will not be issued in the event of cancellation due to noncompliance with law. Exhibitors will not be permitted to store behind their booth background any excess material such as cardboard cartons, literature, etc. Excess supplies must be stored in areas which can be made available for such purpose. If unusual equipment or machinery is to be installed, or if appliances that might come under fire codes are to be used the exhibitor should communicate with Show Management for information concerning facilities or regulations. Exhibitors must comply with City and State fire regulations. Independent contractors must conform to IAEE, ESCA and EDBPA guidelines. Exhibitors must comply with applicable federal, state, provincial, and local fire and safety regulations.

8. STORAGE OF PACKING CRATES AND BOXES. Exhibitors will not be permitted to store packing crates and boxes in their booths during the exhibit period, but these, when properly marked, will be stored and returned to the booth by service contractors. It is the exhibitor’s responsibility to mark and identify his crates. Crates not properly marked or identified may be destroyed. Show Management assumes no responsibility for the contents of crates or boxes improperly labeled as "empty". Because of lack of storage facilities, it may be necessary to store empty crates and cartons outside the building. Every effort will be made to protect the crates from the elements, but neither Show Management nor its service contractors will assume any responsibility for damage to them. The removal and return of large crates that cannot be handled by hand trucks will be charged at prevailing rates. Crates, boxes or other exhibit materials unclaimed by the exhibitor after the Show will be removed at the exhibitor’s expense. Exhibitors will be billed by Show Contractors for removal time and materials at prevailing rates.

9. OPERATION OF DISPLAYS. Show Management reserves the right to restrict the operation of, or erect completely, any exhibit which, in its sole opinion, detracts from the general character of the exposition as a whole. This includes, but is not limited to exhibits which, because of noise, flashing lights, method of operation, display of unsuitable material, are determined by Show Management to be objectionable to the successful conduct of the exposition as a whole. Use of so-called “barriers” or “partitions” is strictly prohibited. All demonstrations or other promotional activities must be confined to the limits of the exhibit space. Sufficient space must be provided within the exhibit space for the comfort and safety of persons watching demonstrations and other promotional activities. Each exhibitor is responsible for keeping the aisles near its exhibit space free of congestion caused by demonstrations or other promotions. Direct Sales. No retail sales are permitted within the exhibit area at any time, but orders may be taken for future delivery.

Literature Distribution. All demonstrations or other activities must be confined to the limits of the exhibitor’s booth space. Distribution of circulars may be made only within the space assigned to the exhibitor distributing such materials. No advertising circulars, catalogs, folders, or devices shall be distributed by exhibitors in the aisles, meeting rooms, registration areas, lounges, or grounds of the host facility. Trade publishers are prohibited from soliciting advertising during the Show. Trade publications may be distributed from their booth, but automatic distribution is prohibited.

Live Animals. Live animals are prohibited.

Models. Booth representatives, including models or demonstrators, must be properly and modestly clothed. Excessively revealing attire is prohibited.

Sound. Exhibits which include the operation of musical instruments, radios, sound public address systems or any nosmakng machines must be conducted or arranged so that the noise resulting from the demonstration will not annoy or disturb adjacent exhibitors and their patrons, nor cause the aisles to be blocked. Operation of nosmakng exhibits must secure approval of operating methods before the exhibit opens.

10. SOCIAL ACTIVITIES. Exhibitor agrees to refrain from sponsoring hospitality suites/rooms or other functions during official show activities, including exhibit hours, social functions, Plenary hours of the educational program.

11. INDEMNIFICATION AND INSURANCE

11.a. Exhibitor assumes sole and entire responsibility for any and all bodily and personal injury (including death) and damage to property that may be sustained in connection with or resulting from the Exhibitor’s use of the Washington State Convention Center. Exhibitor agrees to indemnify and hold harmless the Washington State Convention Center from any claim or damage (including attorney’s fees and expenses of legal proceeding) the AATS and the Washington State Convention Center may sustain, or be required to pay, in connection with or arising out of the Event by reason of the act, omission or negligence of any person associated with the Exhibitor or whose presence in the Facility is attributable to the Exhibitor, including without limitation, any violation by the Exhibitor of the Agreements contained in this Prospectus. Such assumption of responsibility and indemnification by the Exhibitor shall apply unless such damage or injury results from the negligence, gross negligence, or willful misconduct of the AATS and Washington State Convention Center.

11.b. Exhibitor shall obtain all necessary licenses and shall pay all costs and fees arising from the use of copyrighted music or dramatic materials, or any other property subject to trademark, patent or other proprietary right which is used or incorporated in the Exhibitors booth or event. Exhibitor will indemnify, save and hold harmless AATS, the Washington State Convention Center and its officers, agents, employees and servants from and against all claims, costs and expense (including legal fees), demands, actions and liability of every kind arising from the use of any such materials or such claims of infringements or violation of the rights of the owner.

11.c. Exhibitor shall also maintain, commercial general liability insurance on an occurrence basis. Such insurance shall cover claims by any person for bodily or personal injury, death or property damage occurring in connection with or arising out of the Event, with combined single limit coverage per occurrence of not less than $1,000,000/$1,000,000 as general aggregate, which coverage shall name the AATS and Washington State Convention Center as additional insureds. Exhibitor shall also maintain workers’ compensation insurance as required by law including employer’s liability coverage in the amount of $100,000 by accident and $100,000/$500,000 by disease.

11.d. For all other vehicles, Exhibitor shall maintain Comprehensive Business Automobile Liability insurance naming the AATS and Washington Convention Center as an additional insured, insuring any owned, non-owned, leased or licensed, or hired vehicles to be used in and out of the Facility, such policy to include liability arising out of or occurring in the use of such vehicles, with limits of liability of at least a combined single limit of $1,000,000, subject to umbrella excess requirement under

11.e. Exhibitor shall also provide and maintain occurrence forms of concurrent umbrella excess liability insurance with terms of coverage no more restrictive than that required by 11.c. and 11.d. with a minimum occurrence limit of $5,000,000.

11.f. Exhibitor uses the Premises at its own risk, and the AATS and Washington State Convention Center shall not be liable to the Exhibitor or to any person on the Premises or at the Facility under arrangements made with the Exhibitor for any damage, injury or claim, including without limitation such matters resulting from the acts or omissions of third parties, excepting solely any damage or injury attributable to the negligence, gross negligence or willful misconduct of the AATS or Washington State Convention Center or any other liability imposed on the Washington State Convention Center by law.

11.g. The Exhibitor shall hold the AATS and Washington State Convention Center harmless and indemnify the AATS and Washington State Convention Center and release the Washington State Convention Center from any claims, losses or damage to any property removed from the Facility by any person associated with the Event or whose presence in the Facility is attributable to the Event. In all other instances, Exhibitor’s undertaking under this Section shall apply only to claims, losses or damage to any property removed from the area or areas dedicated to the Event and/or from any of the common areas of the Facility. Any undertaking in this Section to hold harmless and indemnify the Washington State Convention Center shall apply except where such claims, losses or damage result from the negligence, gross negligence or willful misconduct of the Washington State Convention Center or any other liability imposed on the Washington State Convention Center by law.

Continued on next page
11.h. Certificates of Insurance (COI) or other satisfactory evidence of insurance for the coverages required by this Article shall be submitted to the AATS on or before April 10, 2021 and shall provide that there shall be no cancellation or non-renewal thereof without at least thirty days prior written notice to the Washington State Convention Center. If the COI is not received by the AATS by April 10, 2021 the Exhibitor is prohibited from participating in the event.

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Show management shall have full power to interpret, amend, and enforce these rules and regulations, provided exhibitors receive notice of any amendments when made. Each exhibitor and its employees agrees to abide by the foregoing rules and regulations and by any amendments or addition thereto in conformance with the preceding sentence. Exhibitors or their representative who fail to observe these conditions of contract or who, in the opinion of show management, conduct themselves unethically may immediately be dismissed from the exhibit area without refund or other appeal.

PAYMENT INFORMATION
Exhibitor will be invoiced after applying and booth location is confirmed. The invoice will carry the link to the payment portal.

Fees are payable via credit card or check. Please note that as part of our compliance we can no longer accept credit card numbers via e-mail. This policy is designed to increase data security for cardholders and merchants. Emails received containing credit card information will be blocked. Please note that credit card transactions over $25,000, will be charged a 3.5% fee.

Checks must be drawn on a U.S. bank and are payable to: American Association for Thoracic Surgery

DO NOT EMAIL. This form must be faxed if credit card number is showing. Secure Fax: 978-522-8469

Total Fee Due $__________  q Check #__________  q MasterCard  q Visa  q American Express

Credit Card #__________  Expiration Date__  Security Code__

Authorized Signature__

Title__

Complete and return to:
Melissa Binette, Director of Corporate & Industry Relations, mbinette@aats.org
American Association for Thoracic Surgery, 800 Cummings Center, Suite 350-V, Beverly, MA 01915 USA, Phone: 978-252-2200 Fax: 978-522-8469 Email: industry@aats.org  We do not accept credit card payments via email.

Wire Transfer: Please call our offices at 978-252-2200 for wiring information. Wire fees will be added to invoice.

Authorized Approval__

STAFF USE ONLY

Authorized Approval__

aats.org 101st Annual Meeting May 1-4, 2021 I Seattle, WA, USA
Important Dates and Deadlines

January 18, 2021  Exhibit space payment due in full
                     Support opportunities payment due in full
                     Cancellations and space reductions must be submitted in writing

February 26, 2021  Last day to request room blocks of 10 or more rooms

March 1, 2021  Last day to reduce block without penalty

March 3, 2021  Advertising deadline for AATS Daily News Preview Edition

March 8, 2021  Function Room Request Form due with payment in full

March 30, 2021  Artwork deadline for AATS Daily News Preview Edition

March 22, 2021  Exhibitor rooming list form due. After this date cancellation fees will apply
                     Last day to make any single hotel reservations is April 6, 2021

March 23, 2021  Freeman Warehouse open and accepting advance shipments

April 5, 2021  Advertising deadline for AATS Daily News Onsite Edition

April 5, 2021  50-word product descriptions due
                     Product category form due

April 10, 2021  Exhibiting companies must notify Show Management in writing if they are intending to use an
                     Exhibitor Appointed Contractors (EAC).
                     EAC’s must provide Show Management with an original copy of their insurance certificate
                     Promotional giveaway approval forms due
                     Island sketches due
                     Requests for non-official photographers are due
                     Surveys and questionnaires must be submitted for approval to Show Management.
                     Requests to video tape in exhibition area are due

April 15, 2021  Freeman Advance Warehouse DEADLINE. Shipments after this date will be assessed a surcharge

April 17, 2021  EAC’s must submit Personnel Registration Form to Show Management
                     Deadline for submission of in-booth programs
                     AATS must receive video from hotel video channel sponsor

April 20, 2021  All changes / cancellations / new reservations should now be done directly with the
                     hotel. Hotel cancellation and block performance policies still apply.

April 28, 2021  First day of accepting show site freight

April 30, 2021  Last day meeting bag inserts to arrive directly to Washington State Convention
                     Center (prior notification necessary)

Important Dates and Times

April 28, 2021  Direct shipments for exhibitors accepted at the Washington State Convention Center by Freeman

April 28, 2021  Exhibitor Installation Begins 3:00PM-7:00PM

April 29, 2021  Exhibitor Installation Continues 8:00AM-5:00PM

April 30, 2021  Exhibitors Installation Continues 8:00AM-5:00PM

May 1, 2021  Exhibit Hours - Welcome Reception 5:30PM-7:00PM

May 2, 2021  Exhibit Hours 9:00AM-5:00PM

May 3, 2021  Exhibit Hours 9:00AM-5:00PM

May 2, 2021  Dismantling 7:00PM-10:00PM

May 4, 2021  Dismantling 8:00AM-5:00PM

May 5, 2021  Dismantling 8:00AM-12:00PM
Floor Plan

Washington State Convention Center – 1st Floor

Washington State Convention Center – 2nd Floor
Floor Plan

Washington State Convention Center – 3rd Floor